

**An Unsolicited Proposal
Pursuant to the City of Chesapeake
Public-Private Transportation Act (PPTA) of 1995, as Amended**

By

Philmont Avenue, LLC

To

City of Chesapeake, Virginia

For

Philmont Avenue Sanitary Sewer

July 18, 2018

COPY NO. 1 OF 20

ORIGINAL

Philmont Avenue, LLC

530 Woodlake Circle
Chesapeake, VA 23320
Phone: 757-523-8668 Fax: 757-523-9779

July 18, 2018

Mr. James E. Baker
City Manager
City of Chesapeake
306 Cedar Road
Chesapeake, VA 23322

RE: Philmont Avenue Sanitary Sewer

Subject: Unsolicited Proposal

Dear Mr. Baker:

Pursuant to the City of Chesapeake's Public-Private Transportation Act (PPTA) of 1995, as Amended, we are submitting twenty (20) copies of a Conceptual Stage Proposal for the design and construction of the referenced project.

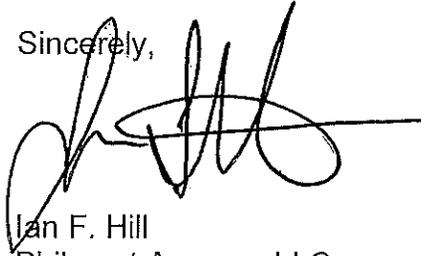
Philmont Avenue, LLC has joined the design expertise of Land Planning Solutions with the construction experience of A&W Contractors, Inc. to form a team capable and willing to perform the services outlined in the enclosed Conceptual Stage Proposal. This proposal is based on our interpretation of the PPTA guidelines. The two firms which form Philmont Avenue, LLC have performed on several public and private projects successfully within the City of Chesapeake. We therefore respectfully request that you review and consider our proposal based on its merits and the proven track record of the aforementioned firms.

Furthermore, we have enclosed three Appendices, A, B, and D, that include information deemed confidential and proprietary pursuant to Virginia Code Section 2.2-3705.6. We have marked these items as CONFIDENTIAL and sealed them in individual packaging for identification purposes. The original documents for each Appendix are included only in copy number one (1) of the twenty (20) proposals submitted herewith. Copies of the confidential Appendices are not included with the other nineteen (19) copies. Please consider this as our request that the items related to the private entities' qualifications not be open to the public. Disclosure of this information will expose the private entities' financial records. Disclosure of information provided in connection with the "Project Financing" prior to the execution of an interim or comprehensive agreement would affect the City's and the private entities' bargaining positions.

Enclosed, please find our check in the amount of \$5,000.00 as payment of the Conceptual Stage Review Fee.

If you have questions, please do not hesitate to contact our office. Your immediate attention to this matter is greatly appreciated.

Sincerely,

A handwritten signature in black ink, appearing to read 'Ian F. Hill', with a long horizontal stroke extending to the right.

Ian F. Hill
Philmont Avenue, LLC

July 18, 2018

TABLE OF CONTENTS

<u>EXECUTIVE SUMMARY</u>	i
<u>VICINITY MAP</u> – Project Location	ii
<u>SECTION I. QUALIFICATIONS AND EXPERIENCE</u>	1-14
<u>SECTION II. PROJECT CHARACTERISTICS</u>	14-20
<u>SECTION III. PROJECT FINANCING</u> – CONFIDENTIAL INFORMATION	Appendix D
<u>SECTION IV. PUBLIC SUPPORT; PROJECT BENEFIT AND COMPATIBILITY</u>	21-23
<u>APPENDIX A</u> - CONFIDENTIAL INFORMATION Section I.E. – Financial Statements	
<u>APPENDIX B</u> - CONFIDENTIAL INFORMATION Section I.J.(1)&(2) – Debarment Certifications and Qualification Statements	
<u>APPENDIX C</u> - Disclosure Agreement/Certification Form	
<u>APPENDIX D</u> - CONFIDENTIAL INFORMATION Section III. A. thru G. – PROJECT FINANCING	
<u>APPENDIX E</u> - Exhibit Sheets No. 1 & 2	

July 18, 2018

EXECUTIVE SUMMARY

Pursuant to the City of Chesapeake Public-Private Transportation Act (PPTA) of 1995, as Amended, Philmont Avenue, LLC presents a Conceptual Stage Proposal to design and construct the gravity sanitary sewer, package pump station and associated small diameter force main to serve the residents of Philmont Avenue in the Norfolk Highlands section of the City of Chesapeake.

The project will provide 1,040 linear feet of 8" gravity sewer, a package grinder pump station and 218 linear feet of small diameter force main discharging to a gravity manhole within the sewershed of the City of Chesapeake Pump Station #127.

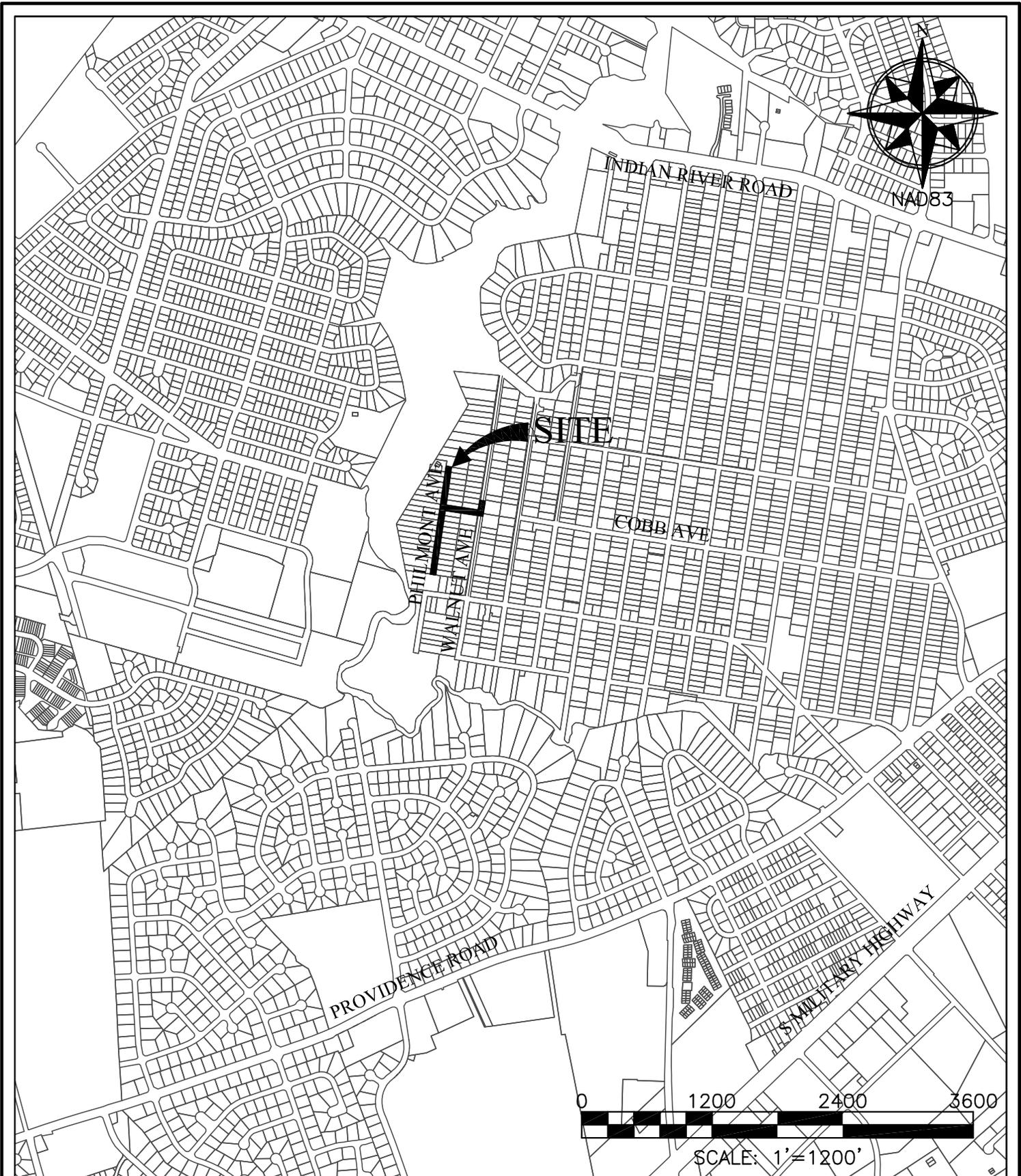
The Project falls under the City's current comprehensive plan for local infrastructure improvements and meets an immediate need for reliable sewer service immediately adjacent to the waterfront. Eliminating on-site sewage disposal systems along the waterfront should provide a positive impact to the environment. No relocation of public utilities is anticipated; however, upon completion of the topographic survey and utility demarcation, we will be able to determine if conflicts exist within the proposed project area.

Dominion Energy overhead power lines cross the existing road servicing the residents of Philmont Avenue. No relocations are anticipated, but construction may be impacted by the low overhead power lines. Philmont Avenue, LLC is experienced at working with private utility owners in coordinating utility relocations and crossings including the Overhead High Voltage Line Safety Act.

The potential presence of wetlands adjacent to the pump station site will require assessment and delineation. It is anticipated that the total wetlands to be disturbed is less than one acre and, therefore, permitting for the activity will be under the Army Corps of Engineers (USACE) Nationwide Permit and not an Individual Permit.

The Philmont Avenue sewer improvements will discharge to the existing City of Chesapeake Pump Station #127 gravity manhole. PS #127 is oversized for the sewershed it serves and has adequate capacity to receive the flow from the Philmont Avenue Pump Station.

It does not appear that there is adequate space within City right-of-way for the proposed pump station. In order to perform the proposed improvements outlined in this proposal, a pump station site may need to be obtained to accommodate the pump station. A topographic survey will be performed for the project area to include identifying locations of existing property boundaries, easements, and utilities. Acquisition plats and easement exhibits will be prepared as required to install the improvements.



LAND PLANNING SOLUTIONS

1403 Greenbrier Pkwy. STE. 205
 Chesapeake, VA. 23320
 O 757.935.9014 F 757.935.9015
 www.landplanningsolutions.com

**PHILMONT AVE
 VICINITY MAP
 CHESAPEAKE, VIRGINIA**

PROJECT NO.	ANW001
DATE	18MAY18
DR.	RLR
SHT. #	-

I. QUALIFICATION AND EXPERIENCE

- A. *Identify the legal structure of the firm or consortium of firms making the proposal. Identify the organizational structure for the project, the management approach and how each partner and major subcontractor (\$1 million or more) in the structure fits into the overall team. All members of the offeror's team, including major subcontractors known to the proposer must be identified at the time a proposal is submitted for the Conceptual Stage. Include the status of the Virginia license of each partner, proposer, contractor, and major subcontractor. Identified team members, including major subcontractors (over \$5 million), may not be substituted or replaced once a project is approved and comprehensive agreement executed without the written approval of the responsible Agency.*

The firm, Philmont Avenue, LLC, is organized as a manager-managed Limited Liability Company. Its Managing Member is A&W Contractors, Inc.

A&W Contractors, Inc. has partnered with Land Planning Solutions, Inc. to provide professional engineering services in conjunction with the referenced project.

The structure of our proposed team is as follows:

1. Philmont Avenue, LLC will provide project management and initial funding to allow for an immediate start of the proposed project, and a timely, cost effective completion. Rob Steele of A&W Contractors, Inc. will be the Project Manager for the project.
2. Land Planning Solutions, Inc. (LPS) will provide all engineering services necessary for the completion of the proposed project. Founded in 2004, LPS works throughout Virginia and North Carolina. With over 90 years of combined professional experience, LPS offers services including Community Planning, Civil Engineering, Landscape Architecture, Residential Design and Graphic Design. The firm encourages a culture of creativity where each project is treated as a new challenge to create the very best experience of place and quality of life for people. LPS holds a current and valid Commonwealth of Virginia Professional Engineering and Landscape Architecture License – No. 0407005183.
3. A&W Contractors will provide all necessary construction services associated with the project. A&W Contractors, Inc. has been a Chesapeake based utility contracting firm for fifty years. It has engaged and successfully completed numerous projects with the City of Chesapeake in that time frame. A&W Contractors, Inc. currently possesses all necessary personnel and equipment to begin and complete the proposed work in an expeditious manner. A&W Contractors, Inc. holds a current Virginia Class A Contractors License – No. 2701009276A.

July 18, 2018

I.B

B. Describe the experience of the firm or consortium of firms making the proposal and the key principals involved in the proposed project including experience with projects of comparable size and complexity. Describe the length of time in business, business experience, public sector experience and other engagements of the firm or consortium of firms. Describe the past safety performance record and current safety capabilities of the firm or consortium of firms. Describe the past technical performance history on recent projects of comparable size and complexity, including disclosure of any legal claims, of the firm or consortium of firms. Include the identity of any firms that will provide design, construction and completion guarantees and warranties and a description of such guarantees and warranties.

1. A&W Contractors, Inc.

- i. A&W Contractors, Inc. was founded in 1967 by Sam B. Archbell. Since that time A&W has bid and completed, on time and budget, numerous projects of equal or greater size, complexity, and cost than the project currently being proposed.

Their list of clients includes local municipalities, state and federal agencies, as well as local and national developers of residential and commercial projects.

A&W Contractors, Inc. prides itself on client satisfaction which leads to our corporate goal of repeat business and long lasting positive client relationships. A&W Contractors, Inc. mission statement of “on time and on budget” quality projects is derived from not only being the contractor on several successful projects but also the owner of said projects. This dual role lends itself to a unique understanding of an owner’s responsibility of seeing projects through final completion in a timely and cost effective manner.

Successful completion of projects over A&W’s 50-year history has allowed the firm to build, maintain and update a fleet of heavy equipment, vehicles and properties. These assets enable A&W to ensure success on any highway or utility project regardless of size and/or complexity. Additionally, A&W holds one of the lowest Workman’s Compensation ratings possible. It is only through safely completed projects that they are able to acquire this rating.

In A&W Contractor’s history, no project has ever been defaulted on, or completed outside the contracted time frame. Any and all warranties, as stated in the specific contracts, were honored and completed to the satisfaction of the owner. Through A&W’s commitment to quality construction and exceeding contract requirements, their success enables them assure and bond in excess of 60 million dollars.

I.B.1.ii

- ii. The following are the key personnel who will be involved in the successful completion of this project:
 - a. James C. Archbell III joined A & W Contractors in 1972 and worked alongside his father Sam until his retirement in 1987, at which time Jay took on the responsibility of President. Jay continued the development of A&W Contractors, Inc. which included growth and success in both the public and private contracting sector. During his years with A&W, Jay has played an integral role in ensuring the timely completion of all projects with a focus on quality work. In addition to providing strategic leadership to the A & W team, he is extremely active in community projects and founded the James C. Archbell III foundation, which raises funds for services and opportunities for children in need. Jay and his wife reside in Chesapeake and has four children.
 - b. Ian F. Hill began his employment with A&W Contractors, Inc. more than twenty years ago in 1994. He came to A&W Contractors, Inc. after completing three years of service in the U.S. Army. He entered the field as a survey party chief and rose to project estimator, continuing to superintendent and then was named Vice-President in 2000 and President in 2018. Ian is responsible for overseeing company bids and all field operations and serves as liaison between project managers and A&W team members. He maintains quality control and insures all work is performed in accordance with industry safety standards. Ian leads A&W in search of and developing new business initiatives. As the operations manager, he maintains in depth knowledge of the projects through hands-on proactive management. Ian resides in Chesapeake with his wife and three children.
 - c. Rob Steele joined A&W in February 2016 to pursue work in the public sector and assist in estimating and managing public projects. Rob's background includes design of utility systems and utility and highway construction experience. With the exception of two years' service in the United States Army, Rob's 50-year career includes civil design with Wiley & Wilson Consulting Engineers; construction project management and senior management for 23 years with Suburban Grading & Utilities where he held the position of Vice President of Construction Administration

July 18, 2018

I.B.1.ii.c. cont'd

and Estimating for 12 years until Suburban closed in 2013. At that time, Corman Construction recruited Rob to open their Tidewater Division Office in Chesapeake. In the ensuing three and a half years, he leased office space, hired office staff and field personnel, and was part of the team that secured in excess of \$85 million in construction and design build contracts before joining A&W.

- d. Danny Honnaker, project superintendent, has been employed with A&W for thirty-eight of his forty-eight years in utility and highway construction. His knowledge and work ethic serve as a model for the employees of A&W. Danny's vast experience in all aspects of highway and utility construction enables him to see the successful completion of projects. His focus has been on quality construction with timely completion on over one hundred municipal contracts. He is married with 4 grown children and has been living in the Virginia Beach area since 1960.
- e. Chris Logan started with A&W Contractors as a member of a utility crew while attending Old Dominion University. After receiving his degree, he continued to pursue his career with A&W as an Estimator and Project Manager, and in 2018 was named Vice President. His first-hand experience with all aspects of the construction A&W performs has enabled Chris to become a knowledgeable estimator, project manager and senior manager. Chris and his wife and three children reside in Chesapeake.
- f. Mike Archbell joined A&W in 2013 to assist with estimating and material takeoff. His responsibilities have since expanded to include assisting Chris Logan in estimating private projects, and he is the lead estimator for all public projects. In addition, Mike is the Purchasing Director for all construction materials and Contracts Administrator. As such, he is responsible for the acquisition and accountability of materials and supplies, and the issuance of all purchase orders and subcontracts. Mike attended Christopher Newport University from 1998 to 2002. Prior to joining A&W, Mike worked as a Project Manager and Construction Administrator in utility pipeline rehabilitation construction.

July 18, 2018

I.B.2.

2. Land Planning Solutions, Inc.

- i. Land Planning Solutions, Inc. (LPS), founded in 2004, works throughout Virginia and North Carolina. With over 90 years of combined professional experience, LPS offers services including Community Planning, Civil Engineering, Landscape Architecture, Residential Design and Graphic Design. The firm encourages a culture of creativity where each project is treated as a new challenge to create the very best experience of place and quality of life for people.

LPS's clients include developers of residential and commercial projects from small site developments to large mixed-used developments. LPS prides itself on its quality designs and clean, ease to follow construction plans and has an excellent design history with no legal claims.

- ii. The following are the key personnel who will be involved in the successful completion of this project:
 - a. Jeff Huentelman joined LPS at the beginning of 2005, bringing a wide range of skills and experience to the firm. Working as an engineer in Hampton Roads for the last eighteen years, Mr. Huentelman has design, management and field expertise. While serving his role as Principal Engineer at LPS, Jeff has formed many long standing relationships with city officials and developers throughout the region. His efficiency and high quality work have become well known. He has been sought after to work on many high profile projects such as East Beach in Norfolk and Culpepper Landing in Chesapeake, both large scale mixed-used communities showcased in Hampton Roads. Jeff and his wife and three daughters live in Norfolk.
 - b. Scott Stamm, project manager, joined LPS in 2014. He has worked in municipal, government and commercial engineering projects throughout our region. Scott's extensive public and private sector experience over the past 20+ years rounds out our engineering team's capabilities. His expertise in water and wastewater distribution utilities, stormwater design and site development has been an invaluable contribution to our firm. Prior to joining LPS, Scott worked with O'Brien & Gere as a Project Associate and KCI Technologies as a Project Engineer. Scott and his wife live in Virginia Beach.

July 18, 2018

I.B.2.ii.c.

- c. Nathan Diehl has worked with LPS since 2011 as a Project Manager. His background as a Mechanical Engineer and Construction Professional brings an exceptional blend of mechanical intuition and industry knowledge to LPS. He has consistently been recognized for his keen ability to increase efficiency and decrease the need for re-engineering of projects resulting in time and cost savings for our client's projects. His creative problem solving and troubleshooting skills were obtained through several years with A&W Contractors as an onsite project manager. Nathan's field experience is complemented by an acute understanding of detail drawings and specifications. Nathan and his wife and three children live in Chesapeake.

C. *For each firm or major subcontractor (\$1 million or more) that will be utilized in the project, provide a statement listing all of the firm's prior projects and clients for the past 3 years with contact information for such clients (names/addresses /telephone numbers). If a firm has worked on more than ten (10) projects during this period, it may limit its prior project list to ten (10), but shall first include all projects similar in scope and size to the proposed project and, second, it shall include as many of its most recent projects as possible. Each firm or major subcontractor shall be required to submit all performance evaluation reports or other documents in its possession evaluating the firm's performance during the preceding three years in terms of cost, quality, schedule, safety and other matters relevant to the successful project development, operation, and completion.*

1. The following is a list of comparable projects completed successfully by A&W Contractors, Inc. on time, within budget and with no assessment of liquidated damages:

- a. Woodlake Drive Extension – 2015 – The project, located in Chesapeake just north of and parallel to I-64, extends Woodlake Drive from its original terminus west to the intersection with Battlefield Blvd. Woodlake Drive Extension was a public project for the City of Chesapeake and included 8 acres of clearing and grubbing through wet marshy wooded terrain, demolition of existing roadway, removal and or abandonment of existing drainage pipe, 73,000 CY of earthwork, 9,000 tons of base stone, 1,400 LF of 10" & 12" DI water line, 160 LF of 24" steel casing, 1,400 LF of PVC casing, 3,900 LF of 12" thru 54" RCP storm drain, 35 storm structures, 8,000 LF of curb & gutter, 6,000 tons of asphalt, traffic signage, pavement markings, associated erosion control, and final site restoration and seeding. The contract, in the amount of \$3,100,000 was completed September 2015.

July 18, 2018

I.C.1.b.

b. Sherwood Lakes – 2008 – Sherwood Lakes is a private residential development, with city utility participation, located in the Pungo region of Virginia Beach. This project involved development of approximately 250 acres, including 495,000 CY of earthwork, 37,000 tons of base or bedding stone, 13,000 LF of 8” gravity sanitary sewer, 58 sanitary manholes, 10,000 LF of 6”, 10” & 12” DI force main located in the paved two-lane section of Princess Anne Road, 14,000 LF of 4”, 6” & 8” DI water line, 16,000 LF of 15” thru 36” RCP & HDPE storm drain, 108 storm structures, 19,000 LF of curb & gutter, 8,500 tons of asphalt, associated erosion control, traffic control and final site restoration and seeding. The contract for development was with HAV, Inc., owner, in the amount of \$11,000,000.00 and was completed January 2014. The contact for this Project is Rob Prodan, President of HAV, Inc., 3780 Shore Drive Virginia Beach, VA 23455. His phone number is 757-431-1481.

c. Cedar Point Phase II Gravity Sewer, Force Main, and Pump Station Construction – 2007 - Cedar Point is a project currently in the final stages of acceptance by the owner, The City of Suffolk. The project consisted of Gravity Sewer, Force Main, and Pump Station Construction within an existing residential neighborhood with only one access point serving several hundred residences. Maintenance of traffic and resident satisfaction were keys to the successful completion of the contract. Contract amount for this project was \$3,595,000.00. The Contact for this Project is Mr. Al Moore, City of Suffolk Director of Public Utilities, 1252 Holland Road, Suffolk, VA 23439. His Phone number is 757-514-7019.

d. Millville Road Sanitary Sewer Extension – 2006 - This project, located in the Deep Creek section of Chesapeake, was a design-build Gravity Sewer installation located in existing City of Chesapeake streets. The project was a public improvement, paid for by a private developer. Limited access and deep excavations were challenges overcome during the course of the project. Currently, all installed phases of the \$7,500,000.00 project have been accepted and are in-use by residents of the Summer Park neighborhood. The Contact for this Project is Mr. Steven Quick, Sr., President of Stephen-Alexander Homes, Inc. His phone number is 757-631-8793.

e. Holly Acres Water and Vacuum Sewer Extension – 2007 Holly Acres is an established neighborhood located in the

July 18, 2018

I.C.1.e. cont'd

northern region of the City of Suffolk. The project was a municipal bid contract in the amount of \$1,900,000.00. It consisted of the installation of water and vacuum sewer in an area of limited access. The project was completed five months ahead of the contract time frame of 270 calendar days. Ensuring that the residents' concerns were satisfactorily addressed daily was the basis for the success of the project. The Contact for this Project is Mr. Al Moore, City of Suffolk Director of Public Utilities, 1252 Holland Road, Suffolk, VA 23439. His Phone number is 757-514-7019.

f. Scott's Creek - VDOT 2003 - The Scott's Creek project, located in Portsmouth, consisted of drainage and utility improvements within a populated neighborhood, active High School, and busy thoroughfare in the heart of Portsmouth. The project required coordination between HRSD, the City of Portsmouth, the City of Norfolk, VDOT, Verizon, Virginia Power, Columbia Natural Gas and Cox Communication for the installation and relocation of private and public utilities for the completion of the project. This \$4,000,000.00 project was completed utilizing VDOT's vision for "On time, On budget" contracts. As a result of their efforts, A&W Contractors received at 98% Contractor approval rating from VDOT. The Contact for this Project is Mr. Don Silies, Contract Engineer, Virginia Department of Transportation, 1401 East Broad Street Richmond, VA, 23219. The phone number for Mr. Silies is 804-786-2801.

g. Parkview Sewer and Water Rehabilitation Phases 2, 3, and 4 These two separate contracts, totaling over \$6,000,000.00, were completed in a four-year time frame in the Olde Towne region of Portsmouth. The projects consisted of the rehabilitation and replacement of over 20,000 linear feet of water and sewer and street restoration. The area in which the work took place consisted of homes, roads and utilities which dated back to the early 1900's. Special care had to be used in the construction methods for the successful completion of the contract in areas adjacent to landmarks and historic homes. The Contact for this Project is Mr. Bryan Bradish, City of Portsmouth Department of Public Utilities, Meander Road, Portsmouth, VA. Mr. Bradish's phone number is 757-393-8561.

h. Colonial Place Pump Station 12 Service Area - 2007- This \$1,989,915.06 contract was completed in a one-year time

July 18, 2018

I.C.1.h. cont'd

frame within a Historic Neighborhood in Norfolk, VA. The project consisted of the replacement of a Sanitary Pump Station, force main, and the Replacement and Rehabilitation of the gravity sewer system that was served by the pump station. Multiple challenges were successfully overcome in the completion of the contract, including traffic control to safely route residents to their homes, the protection of many existing trees that encroached upon the work area, and the protection of thousands of feet of historic, irreplaceable granite curbing. The Contact for this Project is Mr. William Floyd, Chief of Construction for the Norfolk Department of Public Utilities, 1316 Ballentine Boulevard, Norfolk VA, 23504. Mr. Floyd's phone number is 757-664-6701.

i. Ashbys Bridge Subdivision and Offsite Work – 2016 – This \$8,413,000.00 private site development project included 42,000 CY of earthwork, 8,400 tons of base or bedding stone, 3,000 LF of 8" & 10" PVC & DI gravity sanitary sewer, 25 sanitary manholes, 100 LF of 8" DI force main, 1 sanitary sewer pump station, 3,865 LF of 12" DI water line, 475 LF of 8" DI water line, 6 each 12" water line offsets, 4,200 LF of 12" thru 54" RCP storm drain, 40 storm structures, 5,000 LF of curb & gutter, 1,700 tons of asphalt, associated erosion control, traffic control and final site restoration and seeding. The Contact for this project is Mr. Bill Terry with Oceanside Partners, LLC. His phone number is 757-287-6978.

j. London Bridge Road – VDOT 2005 –The widening of London Bridge Road, located in Va. Beach, extended from Virginia Beach Blvd. south to the intersection with Dam Neck Road. A & W completed this \$2,800,000.00 contract as a subcontractor to E. V. Williams. The work included 11,000 LF of 12" to 48" storm drainage with 155 structures, 8,500 LF of 6" to 16" DI waterline, 3,100 LF of 8" DI gravity sanitary sewer including 12 manholes, 57 LF of 16" sewer force main requiring use of a line stop. The Contact for this project was Mr. Brian Evans, E.V. Williams, Inc. his phone number is 757-420-1140.

k. Oakbrooke Business and Technology Center (Phases 1 through 5) - 2005- The Oakbrooke development was completed in multiple phases for the Chesapeake Economic Development Authority. The project included an extensive water and sanitary sewer system, along with the large scope of earthmoving, clearing, and paving work that was necessary for the successful

July 18, 2018

I.C.1.k. cont'd

completion of the \$2,055,052.01 contract. The Contact for this Project is Ms. Joan Fowler, P.E., Economic Development Authority of Chesapeake, 501 Independence Parkway, Chesapeake, VA 23320. Her phone number is 757-382-8040.

2. The following is a list of comparable projects completed successfully by Land Planning Solutions, Inc.:

a. Bryan's Cove – 2018 – Chesapeake, Virginia, just south of the High Rise Bridge. Provided survey, design and construction administration for 400+ unit residential condominiums, offsite water main, City pump station and sewer force main. Design fee: \$400,000. The contact for this Project is Jeff Smerko, Exeter Development Company, 3716 National Drive, Suite 105, Raleigh, NC 27612. Phone number 919.818.2512.

b. Retreat at Kemps River – 2018 – Kempsville Road, Chesapeake, Virginia. Provided survey, design and construction administration for an 80 unit residential condominium, private pump station and force main connection to City gravity manhole. Design fee: \$142,000. The contact for this Project is Brian Rowe, Weldenfield of Virginia, 803 Cypress Chapel Road, Suffolk, VA 23434. Phone number 757.651.9144.

c. Decoys and The Landings at Bennett's Creek - 2017 – Ferry Road, Suffolk, Virginia. Provided survey, design and construction administration for Restaurant and condominium site with private pump station and 390' directional drill for sewer force main and 10" water main. Design fee: \$182,000. The contact for this project is Brian Mullins, BC Marina LLC, 1885 Governor's Point Drive, Suffolk, VA 23436. Phone number 757.377.9251.

d. Planters Station Subdivision – 2017 – Godwin Boulevard, Suffolk, Virginia. Provided design and construction administration for 222 single family units, water main, gravity sewer, City pump station and sewer force main. Design fee: \$173,000. The contact for this project is Scott Overton, Overton Family Partnership, 5859 Harbour View Blvd. Suite 300, Suffolk, VA 23435. Phone number 757.935.9070.

e. Summerwood Subdivision – 2016 – Millville Road, Chesapeake, Virginia. Provided design and construction

July 18, 2018

I.C.2.e. cont'd

administration for 84 single family lots, new City Pump Station #278 and force main. Design fee: \$143,000. The contact for this project is Bill Blakenship, Atlantic Land & Development Company, LLC, 321 Great Bridge Blvd., Chesapeake, VA 23320. Phone number 757.404.0753.

f. Riverview at the Preserve – 2016 - Chesapeake, Virginia. Provided survey, design and construction administration for 90 residential units, water main, gravity sewer, private pump station and sewer force main. Design fee \$130,000. The contact for this Project is Brian Rowe, Weldenfield of Virginia, 803 Cypress Chapel Road, Suffolk, VA 23434. Phone number 757.651.9144.

g. Reunion in Historic South Norfolk – 2016 - Chesapeake, Virginia. Provided design and construction administration for 218 condo units, water main, City Pump Station #140 replacement & upgrades to PS #7, sewer force main with directional drill under creek. Design fee \$213,000. The contact for this Project is Van Rose, Alexander-Rose LLC, 5857 Harbour View Blvd., Suite 200, Suffolk, VA 23435. Phone number 757.935.9000.

h. Culpepper Landing, Multiple Phases - 2018 - Chesapeake, Virginia. Provided design and construction administration for mixed-use development, water main, gravity sewer, multiple water system model scenarios, water main directional drill under Dismal Swamp Canal. Design fee \$400,000. The contact Tim Culpepper, Culpepper Landing, LC, 150 West Main Street, Suite 1100, Norfolk, VA 23510. Phone number 757.282.1010.

D. Provide the names, street and mailing addresses, as well as email addresses and telephone numbers of all persons within the firm or consortium of firms who will be directly involved in the project or who may be contacted for further information.

1. A&W Contractors, Inc. Ian F. Hill
530 Woodlake Circle
Chesapeake, VA 23320
Phone (757) 523-8668 Fax (757) 523-9779
Email: ian@awcontractors.com

2. A&W Contractors, Inc.: Rob Steele
530 Woodlake Circle
Chesapeake, VA 23320
Phone (757) 523-8668 Fax (757) 523-9779

July 18, 2018

I.D.2. cont'd

Email: rob@awcontractors.com

3. Land Planning Solutions: Jeffrey Huentelman, PE
1403 Greenbrier Parkway, Suite 205
Chesapeake, Va. 23320
Phone (757) 935-9014 Fax (757) 935-9015
Email: jhuentelman@landplans.net

E. Provide a current or most recently audited financial statement of the firm or firms and each partner with an equity interest of twenty percent or greater.

The information is in a separate and sealed envelope as Appendix A. The information is proprietary and should not be made public.

F. Identify any persons known to the proposer who would be obligated to disqualify themselves from participation in any transaction arising from or in connection to the project pursuant to The Virginia State and Local Government Conflict of Interest Act, Chapter 31 (§ 2.2-3100 et seq.) of Title 2.2.

To the best of our knowledge Philmont Avenue, LLC is not aware of any person or persons within the group, who would be disqualified from participating in any transaction arising from or in connection with the project pursuant to The Virginia State and Local Government Conflict of Interest Act, Chapter 31 (§2.2-3100 et seq.) of Title 2.2, of the 1950 Code of Virginia, as amended.

G. Identify proposed plan for obtaining sufficient numbers of qualified workers in all trades or crafts required for the project.

All firms within the Philmont Avenue, LLC group currently employ more than sufficient, qualified workers necessary to complete all phases of the proposed project.

H. Provide information on any training programs, including but not limited to apprenticeship programs registered with the U.S. Department of Labor or a State Apprenticeship Council, in place for employees of the firm and employees of any member of a consortium of firms.

1. Land Planning Solutions, Inc. licensed professionals complete 10-15 hours of Professional Development Hours each year as part of their licensing requirements.

2. A&W Contractors is a firm believer in continuous training of their employees. The firm offers training in construction related fields such as first aid, confined space and CPR. Additionally, A&W reimburses employees for successfully completing college accredited courses in the field of engineering and construction. A&W offers "Key Person" training for management positions within the corporation. These

July 18, 2018

I.H.2. cont'd

efforts are to enable current employees to equip themselves with the knowledge necessary to advance within the corporation.

- I. Provide information on the level of commitment by the firm or consortium of firms to use Department of Minority Business Enterprise certified firms in developing and implementing the project.*

The Philmont Avenue, LLC group will ensure that all efforts are made to include Minority Businesses in the development of this project. These efforts will include continued advertisement seeking MBE participation in local publications as well soliciting the Virginia Department of Minority Business Enterprise for capable MBE firms.

- J. For each firm or major subcontractor that will perform construction and/or design activities, provide the following information:*

(1) A sworn certification by an authorized representative of the firm attesting to the fact that the firm is not currently debarred or suspended by any federal, state or local government entity.

(2) A completed qualification statement on a form developed by the Commonwealth that reviews all relevant information regarding technical qualifications and capabilities, firm resources and business integrity of the firm, including but not limited to, bonding capacities, insurance coverage and firm equipment. This statement shall also include a mandatory disclosure by the firm for the past three years any of the following conduct:

(A) bankruptcy filings

(B) liquidated damages

(C) fines, assessments or penalties

(D) judgments or awards in contract disputes

(E) contract defaults, contract terminations

(F) license revocations, suspensions, other disciplinary actions

(G) prior debarments or suspensions by a governmental entity

(H) denials of prequalification, findings of non-responsibility

(I) safety past performance data, including fatality incidents, "Experience Modification Rating," "Total Recordable Injury Rate" and "Total Lost Workday Incidence Rate"

(J) violations of any federal, state or local criminal or civil law

(K) criminal indictments or investigations

(L) legal claims filed by or against the firm

The answers to these questions are private and confidential and are included in a separate and sealed envelope as Appendix B and should not be made public.

July 18, 2018

I.K.

K. Worker Safety Programs: Describe worker safety training programs, job-site safety programs, accident prevention programs, written safety and health plans, including incident investigation and reporting procedures.

1. A&W Contractors implements and continually updates a company safety program. This program is strictly adhered to by all employees. Through continued training in areas such as CPR, First Aid and Confined Spaces we are able to ensure a safe working environment for our firm as well as our clients. These safety training procedures are re-emphasized through weekly tool box safety meetings required by all personnel. A&W's company safety program also requires individual job-site safety modifications, specific to each project's needs. Additionally, A&W utilizes an accident prevention program that includes financial benefits for continued safe practices. A copy of A&W's Safety Policy is included in Appendix B.

2. A&W belongs to a Professional Employer Organization. This organization provides A&W with an outside source for incident investigation and reporting procedures for any and all safety incidents. By utilizing a third party for these services, it ensures accurate representation for all incidents.

L. Virginia Code 22.1-296.1C provides: "Prior to awarding a contract for the provision of services that require the contractor or his employees to have direct contact with students, the school board shall require the contractor and, when relevant, any employee who will have direct contact with students, to provide certification that (i) he has not been convicted of a felony or any offense involving the sexual molestation or physical or sexual abuse or rape of a child; and (ii) whether he has been convicted of a crime of moral turpitude." Identify the proposed plan for complying with the intent of Va. Code §22.1-296.1C (whether or not the statute applies to the client Agency) if the contractor or its employees or subcontractors, will have direct contact with students.

Due to the nature of this project, this question is not applicable to the proposal and/or project.

II. PROJECT CHARACTERISTICS

A. Provide a description of the project, including the conceptual design. Describe the proposed project in sufficient detail so that type and intent of the project, the location, and the communities that may be affected are clearly identified.

The project area has an immediate need for improved sewer disposal. Providing City sanitary sewer service to the residents of Philmont Avenue will remove 39 residences from on-site sewage disposal along the waterfront providing an improvement to the environment.

An extension of the existing gravity sewer supplemented by individual E-One pump stations was examined and determined to not be feasible due to the

July 18, 2018

II.A. cont'd

existing topography and depth of the existing gravity sewer. Therefore, a package pump station and 8" gravity sewer is proposed to serve all residences along Philmont Avenue.

The project will provide 1,040 linear feet of 8" gravity sewer, a package grinder pump station and 218 linear feet of small diameter force main discharging to a gravity manhole within the sewershed of the City of Chesapeake Pump Station #127. The discharge manhole near the intersection of Walnut Avenue and Cobb Avenue will be removed and replaced with a new manhole. Should the force main cross existing AC or CI pipes, additional design considerations will be made to best suit field conditions at the crossing.

The existing City Pump Station #127 is over designed for the existing sewershed and has adequate capacity for the addition of 39 residential customers. The 39 additional residences will add approximately 12,090 gpd or 8.40 gpm on average or 20.99 gpm peak flow to PS #127. PS #127 has a design capacity of 150 gpm. An inflow test in December 1999 showed an inflow of 7.23 gpm. The proposed combined inflow of 15.63 gpm average and 39.08 gpm peak is well below the pump station capacity.

The City will have to acquire sufficient property to site the pump station. Based on topography, the best location appears to be at the north end of Philmont Avenue. The proposed pump station will be elevated above the 100 year flood elevation and landscaped for screening. The potential presence of wetlands near the pump station site will require assessment and delineation. It is anticipated that the total wetlands to be disturbed is less than one acre and, therefore, permitting for the activity will be under the Army Corps of Engineers (USACE) Nationwide Permit and not an Individual Permit. Philmont Avenue, LLC will perform the necessary assessments to delineate any wetlands for City use in obtaining the USACE permit.

Upon acceptance of the proposal, Philmont Avenue, LLC will immediately begin the following design procedures.

FACILITATE MEETINGS:

We will work with the City of Chesapeake in organizing at least two (2) public meetings to address the concerns of citizens in the vicinity of the project.

CONDUCT FIELD SURVEYS:

To accurately design the proposed improvements, Philmont Avenue, LLC will complete all necessary courthouse research, conduct field surveys to accurately depict existing topography and identify locations of existing property boundaries, easements, and utilities.

July 18, 2018

II.A. cont'd

LOCATE UNDERGROUND UTILITIES:

Philmont Avenue, LLC will utilize MISS UTILITIES to locate underground utilities along the proposed project.

PREPARE COMPLETE CONSTRUCTION DOCUMENTS:

Land Planning Solutions, Inc. will prepare a complete set of construction plans for the Project, including wetlands delineation for the City's use in obtaining USACE Nationwide Permit approval. Philmont Avenue, LLC will work closely with the City of Chesapeake to expedite the review process and address all of the department comments in a clean and concise manner.

The construction plans will be completed in accordance with the latest edition of the HRPDC Regional Construction Standards and all volumes of the City of Chesapeake Public Facilities Manual.

Land Planning Solutions, Inc. will design the pump station, gravity sewer and force main improvements in accordance with current City of Chesapeake accepted design practices. Plan and profile drawings will be prepared at a scale to comply with the current City of Chesapeake Public Facilities Manual to sufficiently depict the work required for construction. A standard City of Chesapeake cover sheet, notes and supportive detail sheets will be included.

COORDINATE NECESSARY UTILITY RELOCATIONS:

Philmont Avenue, LLC is experienced at working with private utility owners in coordinating utility relocations and crossings including the Overhead High Voltage Line Safety Act.

PREPARE EASEMENT AND/OR LAND ACQUISITION PLATS:

Philmont Avenue, LLC will provide any and all plats or exhibits necessary for completion of the Project.

B. Identify and fully describe any work to be performed by the public entity.

1. City of Chesapeake

- a. Provide copies of all surrounding as-built information.
- b. Review and approval of all construction documents.
- c. Any and all inspections required for public improvements located within a right-of-way and/or public easement as outlined in the City of Chesapeake's Public Facilities Manual (PFM).
- d. Issuance and administration of all City required permits.
- e. Condemnation and acquisition of land for the pump station site.
- f. Payment for relocation of DVP, Cox, and Verizon overhead facilities along the Project and associated plats or exhibits if required.
- g. Obtain USACE Nationwide Permit for wetlands disturbance if required.

July 18, 2018

II.C.

C. Include a list of all federal, state and local permits and approvals required for the project and a schedule for obtaining such permits and approvals.

1. City of Chesapeake

- a. Construction Plan Approval – 90 days from plan submission.
- b. Land Disturbing Permit and Right-of-Way Permit – 7 days from plan approval.
- c. Construction Record Drawings and Activation – 30 days from Construction Record Drawing Submission.
- d. Department of Development & Permits – Storm Water Permit – 7 days from plan approval.
- e. Land Acquisition for the pump station site - 120 days from executing Comprehensive Agreement.

2. Army Corps of Engineers (USACE)

Nationwide Permit for disturbing less than one acre of wetlands along the Project - 120 days after plan approval as required.

D. Identify any anticipated adverse social, economic and environmental impacts of the project. Specify the strategies or actions to mitigate known impacts of the project. Indicate if environmental and archaeological assessments have been completed.

1. Social – Installation of the gravity sewer will require open cutting of the roadway and temporary disturbance of access to existing driveways. Emergency access will be maintained at all times by maintaining at least one lane of traffic. The trench will be backfilled at the end of each day restoring access to all residents. Philmont Avenue, LLC will coordinate and schedule the work with each resident affected to minimize disruption and maintain daily ingress/egress.

2. Economic – There will be slight inconveniences to the normal ingress and egress of the residents to their residences during installation of the gravity sewer and force main. We will coordinate pipe work to minimize disruption to the greatest extent possible.

3. Environmental – Minimal environmental impacts may occur such as erosion and sediment from dewatering. The design-build team will develop an erosion and sedimentation control plan in accordance with local and state standards during construction plan preparation. The potential presence of wetlands along the pump station site will require assessment and delineation. It is anticipated that the total wetlands to be disturbed is less than one acre and, therefore, permitting for the activity will be under the Army Corps of Engineers (USACE) Nationwide Permit and not an Individual Permit. No environmental and archaeological assessments have been completed.

July 18, 2018

II.E.

E. Identify the projected positive social, economic and environmental impacts of the project.

1. Social – The project meets an immediate need for improved sewer disposal. Providing City sanitary sewer service to the residents of Philmont Avenue will remove 39 residences from on-site sewage disposal along the waterfront providing an improvement to the environment.
2. Economic – The design build concept will allow for plan preparation and construction to be completed in a cost-effective manner and reduced time frame. By utilizing the design-build process, the City of Chesapeake will experience a reduction in the number of change orders and occurrence of mediation between separately contracted parties. Finally, A&W Contractors, Inc. is based in the City of Chesapeake. As such, construction tax dollars will remain in the City of Chesapeake.
3. Environmental – The property owners within the project limits should realize reliable sewer service and improved water quality along the adjacent waterfront.

F. Identify the proposed schedule for the work on the project, including the estimated time for completion.

1. Comprehensive agreement ratification with the City of Chesapeake..... Day 1
2. First submittal of construction plans..... Day 90
3. City review with comments..... Day 120
- 3a. Land acquisition for pump station site.....Day 120
4. Second submittal of construction plans..... Day 150
5. Plan approval with proposed bond amounts..... Day 180
6. All permits issued.....Day 187
7. Begin Construction..... Day 188
8. Substantial Completion..... Day 398
9. Final Completion.....Day 428

G. Identify contingency plans for addressing public needs in the event that all or some of the project is not completed according to projected schedule.

In the fifty-year history of A&W Contractors, Inc., the firm has completed all projects within the agreed project schedules. Their contingency planning has always been to provide more than the necessary resources to complete projects without any delays. The schedules set forth in our proposal are based upon “team” relationships between Philmont Avenue, LLC and the City of Chesapeake. Our schedule relies heavily on the timely input, review, and approval of plans and record drawings. It is our mission to supply the City with competent design and construction services so that critical path milestones will be achieved as proposed.

July 18, 2018

II.H.

- H. Proposed allocation of risk and liability for work completed beyond the agreement's completion date, and assurances for timely completion of the project.*

If the contract is not completed in the specified time frame, the damages as defined in the Hampton Roads Regional Standards will be deducted from the contract amount. Additionally, Philmont Avenue, LLC will issue the City of Chesapeake Payment and Performance bonds for the full amount of the agreed upon contract total. Furthermore, after construction is complete, a defect bond will be posted for the requested amount.

- I. State assumptions related to ownership, legal liability, law enforcement and operation of the project and the existence of any restriction for the City's use of the project*

All materials and facilities will be owned and maintained by Philmont Avenue, LLC until final acceptance and activation. Philmont Avenue, LLC will be responsible for all work areas, personnel and equipment involved in the completion of the project. Philmont Avenue, LLC will provide payment and performance bonds in the full amount of the contract, as stated in the Comprehensive Agreement, as well as providing a certificate of insurance indemnifying the City of Chesapeake for any and all liability in conjunction with construction of the project. In addition to these assurances we will also provide professional liability for design, general liability and property damage, workers' compensation and employers' liability.

- J. Provide information relative to phased or partial openings of the proposed project prior to completion of the entire work proposed.*

Due to the complexity of the pump station installation, it is anticipated that the gravity sewer and force main will be completed prior to the activation of the pump station; therefore, the entire Philmont Avenue could be activated all at once. While coordination with the property owners for location of cleanouts will be based on topography, access and location of the septic tank, connection by the residents will require separate plumbing permits and is not included as a part of this contract. The City can authorize connection upon payment of the connection fees.

The planned construction sequence does not anticipate phasing or partial openings.

- K. List any other assumptions relied on for the project to be successful.*

As stated previously, our schedule relies heavily on the timely review, input, and approval of plans and record drawings. Also, City Council action on condemnation and land acquisition for the pump station site and securing the USACE Nationwide Permit for wetlands disturbance, if required, are critical for timely completion of the project.

July 18, 2018

II.L.

L. List any contingencies that must occur for the project to be successful.

City Council expediency in condemnation proceedings and land acquisition for pump station site; payment by the City for franchise utility relocations if required; completion of all franchise utility relocations within a time agreed to in the Comprehensive Agreement; and obtaining USACE Permit for wetlands disturbance if required.

III. PROJECT FINANCING

A. Provide a preliminary estimate and estimating methodology of the cost of the work by phase, segment, or both.

The answers to this question are private and confidential, and are included in a separate and sealed envelope as Appendix D and should not be made public.

B. Submit a plan for the development, financing and operation of the project showing the anticipated schedule on which funds will be required. Describe the anticipated costs of and proposed sources and uses for such funds, including any anticipated debt service costs. The operational plan should include appropriate staffing levels and associated costs. Include any supporting due diligence studies, analyses or reports.

The answers to this question are private and confidential, and are included in a separate and sealed envelope as Appendix D and should not be made public.

C. Include a list and discussion of assumptions underlying all major elements of the plan. Assumptions should include all fees associated with financing given the recommended financing approach. In addition, complete disclosure of interest rate assumptions should be included. Any ongoing operational fees, if applicable, should also be disclosed as well as any assumptions with regard to increases in such fees.

The answers to this question are private and confidential, and are included in a separate and sealed envelope as Appendix D and should not be made public.

D. Identify the proposed risk factors and methods for dealing with these factors.

The answers to this question are private and confidential, and are included in a separate and sealed envelope as Appendix D and should not be made public.

E. Identify any local, state or federal resources that the proposer contemplates requesting for the project. Describe the total commitment, if any, expected from governmental sources and the timing of any anticipated commitment. Such disclosure should include any direct or indirect guarantees or pledges of the Commonwealth's credit or revenue.

The answers to this question are private and confidential, and are included in a separate and sealed envelope as Appendix D and should not be made public.

July 18, 2018

III.F.

F. Identify the amounts and the terms and conditions for any revenue sources.

The answers to this question are private and confidential, and are included in a separate and sealed envelope as Appendix D and should not be made public.

G. Identify any aspect of the project that could disqualify the project from obtaining exempt financing.

The answers to this question are private and confidential, and are included in a separate and sealed envelope as Appendix D and should not be made public.

IV. PUBLIC SUPPORT; PROJECT BENEFIT AND COMPATIBILITY

A. Identify community benefits, including the economic impact the project will have on the Commonwealth and local community in terms of amount of tax revenue to be generated for the Commonwealth and political subdivisions, the number jobs generated for Virginia residents and level of pay and fringe benefits of such jobs, the training opportunities for apprenticeships and other training programs generated by the project and the number and value of subcontracts generated for Virginia subcontractors.

1. Property Owners, residents, and future residents, within the sewershed should realize reliable sewer service and increased property values. By providing this service through the design-build process, these benefits will be realized in a shorter time frame as opposed to the normal public solicitation process.

2. City of Chesapeake – The Project falls under the City’s current comprehensive plan for local infrastructure improvements and need for reliable sanitary sewer service for by-passed streets. The design and construction of the sewer improvements will be in accordance with state standards and the City of Chesapeake Public Facilities Manual. By utilizing the design build process the immediate need to address the current concerns of the impacted residents is realized.

3. Jobs Generated – A&W Contractors, Inc. is based in Chesapeake. Many employees within the firm reside in the City of Chesapeake. The level of pay, to include fringe benefits, for these employees meets or exceeds the VDOT pay scale, as applicable.

4. Subcontractors – Philmont Avenue, LLC will solicit the aid of local Chesapeake based firms, to include but not limited to MBE firms, for the successful completion of portions of the project. The value of these subcontracts will be a portion of the overall contract amount. The exact percentage can be defined upon plan approval.

July 18, 2018

IV.B.

B. Identify any anticipated public support or opposition, as well as any anticipated government support or opposition, for the project.

1. Public Utilities and City Government have expressed strong support for the Project.

2. Philmont Avenue, LLC is unaware of any opposition for the project at this time. We would anticipate initial questions from adjacent landowners regarding their ingress/egress and access for construction equipment. However, by meeting with the affected residents and detailing the scope of improvements and anticipated positive results, we believe the community will support the project.

C. Explain the strategy and plans that will be carried out to involve and inform the general public, business community, local governments, and governmental agencies in areas affected by the project.

1. At the time of Comprehensive Agreement ratification, Philmont Avenue, LLC will schedule a meeting with the affected property owners to inform them of the project scope and the anticipated schedule.

2. Resident Notification letters will be delivered to all affected residents and/or property owners within the project limits.

3. Progress meetings will be held with the appropriate City staff affected by construction activities.

4. Affected public and private franchise utilities such as DVP, Cox, Verizon, VNG and HRSD will receive copies of our approved plans, along with a construction schedule.

D. Describe the compatibility of the project with local, regional, and state economic development efforts.

1. As stated previously in Section E of the Project Characteristics, the project meets an immediate need for reliable sanitary sewer service and improvement to the environment.

2. As stated previously in Section A, Paragraph 2 of Project Benefit and Compatibility, the project meets an immediate need for improved sewer disposal. Providing City sanitary sewer service to the residents of Philmont Avenue will remove 39 residences from on-site sewage disposal along the waterfront providing an improvement to the environment.

July 18, 2018

IV.E.

- E. Describe compatibility with the local comprehensive plan, local infrastructure development plans, and any capital improvements budget or local spending plan.*

The project falls under the City's current comprehensive plan for local infrastructure improvements and meets an immediate need for reliable sanitary sewer service for a by-passed street.

- F. Provide a statement setting forth participation efforts to be undertaken in connection with this project with regard to the following types of businesses: (i) minority-owned businesses; (ii) woman-owned businesses; and (iii) small businesses.*

Founded in 2004, Land Planning Solutions (LPS) is a woman owned small business working throughout Virginia and North Carolina. With over 90 years of combined professional experience, LPS offers services including Community Planning, Civil Engineering, Landscape Architecture, Residential Design and Graphic Design. The firm encourages a culture of creativity where each project is treated as a new challenge to create the very best experience of place and quality of life for people.

The design process for LPS considers many variables, not just a simple 'make-it-fit' philosophy. We work closely with our clients to determine their needs and thoughtfully consider the placement of all elements to be included within the desired design program. Whether siting a pump station, open space park, roadway extension, community amenity or a landscaped area; we seek to integrate built elements with environmental considerations, natural processes and site development requirements to create quality places that are not only attractive and impressionable, but long lasting as well.

Philmont Avenue, LLC will ensure that all efforts are made to include minority-owned businesses, woman-owned businesses, and small businesses in the development of this project. Efforts will include continued advertisement in local publications seeking MBE, WBE, and small business participation as well soliciting the Virginia Department of Minority Business Enterprise for capable MBE and WBE firms.

APPENDIX A

“CONFIDENTIAL”
PROPOSAL INFORMATION
NOT FOR PUBLIC KNOWLEDGE

ANSWERS FOR SECTION I
QUALIFICATION AND EXPERIENCE
PARAGRAPH E.

Philmont Avenue Sanitary Sewer PPTA

July 18, 2018

ORIGINAL DOCUMENTS INCLUDED IN COPY NO. 1 OF 20

Philmont Avenue Sanitary Sewer PPTA

July 18, 2018

APPENDIX B

“CONFIDENTIAL”
PROPOSAL INFORMATION
NOT FOR PUBLIC KNOWLEDGE

ANSWERS FOR SECTION I
QUALIFICATION AND EXPERIENCE
PARAGRAPH J., QUESTIONS 1 & 2

Philmont Avenue Sanitary Sewer PPTA

July 18, 2018

ORIGINAL DOCUMENTS INCLUDED IN COPY NO. 1 OF 20

Philmont Avenue Sanitary Sewer PPTA

July 18, 2018

APPENDIX C

DISCLOSURE AGREEMENT/CERTIFICATION FORM

This completed form must accompany all proposals submitted under the provisions of the Public-Private Transportation Act (PPTA). If omitted, the proposal will not be processed until the responsible public entity receives a completed form. A copy of this form will be included in the file maintained by the City for all proposals.

Freedom of Information Act:

X I (we) certify that I (am) ~~we (are)~~ familiar with the statute that deals with the release of information submitted under the Freedom of Information Act (§2.2-3700 et seq.) as it relates to PPTA proposals, and will not hold the Commonwealth, any of its political subdivisions, agencies, or employees liable for the disclosure of all or part of a PPTA proposal. I (we) understand that if a FOIA request is made for confidential records in a proposal:

- The City will contact the proposer to allow a claim for exemption to be made pursuant to the Code of Virginia;
- The City will determine whether the exemption has been properly claimed; and
- The City will attempt to provide advance notice to the proposer if the requested records are disclosed.

Communication:

X I (we) agree to limit all communications within the City, including advocacy efforts, to the individuals or entities designated in these guidelines and/or any solicitation documents. The goal of this condition is to ensure the integrity of the development, evaluation and negotiation process.¹

Debt Issues:

This proposal does X does not require the creation of city-supported debt.

If the proposal does require city or state-supported debt, I (we) understand that procedures established by the General Assembly, Governor, City of the Treasury, and the City of Planning and Budget must be followed.

¹ Prior to submission of a proposal, proposers may make written request to the City for a meeting to identify and justify status of proposed confidential documents; make an oral presentation to City; and follow similar procedure with affected local jurisdictions to determine if FOIA exemptions apply. The City will notify the proposer of the decision.

Environmental Requirements:

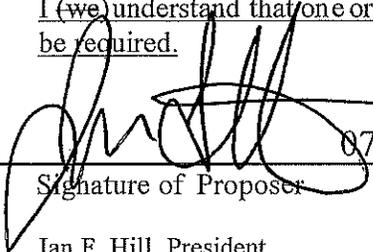
Satisfactory
Assessment? Criteria

X I (we) understand that the proposal must comply with all applicable city, state and/or federal laws and regulations concerning the environment, and agree to follow any procedures to implement them.

Oral Presentations (at option of the City):

Satisfactory
Assessment? Criteria

X I (we) understand that one or more oral presentations to explain details of the project may be required.

 07/18/2018	
_____ Signature of Proposer	_____ Signature of Proposer
Ian F. Hill, President _____ Title	_____ Title
Philmont Avenue, LLC _____ Company/Consortium	_____ Company/Consortium

Received by: _____
Name and Title

Proposal Identification Number: _____

APPENDIX D

“CONFIDENTIAL”
PROPOSAL INFORMATION
NOT FOR PUBLIC KNOWLEDGE

ANSWERS FOR SECTION III
PROJECT FINANCING

Philmont Avenue Sanitary Sewer PPTA

July 18, 2018

ORIGINAL DOCUMENTS INCLUDED IN COPY NO. 1 OF 20

Philmont Avenue Sanitary Sewer PPTA

July 18, 2018

O:\Projects\A&W\ANW001 - Philmont Ave\A&W\ANW001 - Master.dwg Last Saved By: Randy-PC2 Jun 01, 2018 - 3:57pm

SEWER CALLOUTS

A MH RIM=5.00 INV=1.40 A-B INV=1.30 A-PS	C MH RIM=10.30 INV=3.20 C-D INV=3.10 C-B	E MH RIM=9.60 INV=5.75 E-D
B MH RIM=2.68 INV=1.66 B-C INV=1.56 B-A	D MH RIM=9.90 INV=4.90 D-E INV=4.80 D-C	PS MH RIM=9.50 INV=1.19 PS-A



UTILITY LEGEND

- 8" SAN SANITARY PIPE
- 6" WTR WATER PIPE
- CLEANOUT
- MANHOLE

LAND PLANNING SOLUTIONS
1403 Greenbrier Pkwy. STE. 205
Chesapeake, VA, 23320
O 757.935.9014 F 757.935.9015
www.landplanningsolutions.com



No.	DATE	REVISION

PROJECT No:	ANW001
DATE	29MAY18
DES.	SDS
DR.	RLR
CKD.	JFH

**PHILMONT AVENUE
SITE PLAN**
CHESAPEAKE, VIRGINIA
UTILITY PLAN

SHEET NO.
1 of 2

